



MARITIME INDUSTRY AUTHORITY

**TERMS OF REFERENCE (TOR)
FOR THE PROCUREMENT OF A RESOURCE PERSON FOR THE
TRAINING ON ALTERNATIVE MODE OF DISPUTE RESOLUTION
19-21 October 2017**

RATIONALE

The Maritime Industry Authority (MARINA), a government agency established pursuant to Presidential Decree No. 474 (1974) and attached to the Department of Transportation (DOTr), wishes to invite quotations from interested entities to provide the MARINA-STCWO one (1) highly technical Resource Person for the conduct of a three (3)-day live-in "TRAINING ON ALTERNATIVE MODE OF DISPUTE RESOLUTION" which will be held on 19-21 October 2017 at a suitable venue in Metro Manila.

The objective of this training is to provide participants substantial knowledge of the Law on Dispute Resolution and to learn techniques of legal negotiations and its pitfalls which include corporate negotiation and the art of mediation and arbitration.

TRAINING OUTCOME

At the end of the training, the participants should be able to:

1. Understand the different dispute resolution processes and how they differ from each other
2. Appreciate that Alternative Dispute Resolution (ADR) is the preferred mode of settling disputes between parties
3. Synthesize the various concepts on conflict resolution mechanisms and its applicability to certain situations

METHODOLOGY

The training will be conducted through a combination of lecture, group discussions and group dynamics (workshops). Likewise, participants will be encouraged to involve themselves through clarifications with the Resource Person. To make learning process active and light, **other activities and processes shall be employed by the Resource Person.**

