



REQUEST FOR EXPRESSION OF INTEREST FOR THE
Formulation of the 10-Year
Maritime Industry Development Program (MIDP)

1. The Maritime Industry Authority (MARINA) through the General Appropriations Act of 2017 intends to apply the sum of Five Million Pesos (Php 5,000,000.00), being the Approved Budget for the Contract (ABC) to payments under the contract for the Consultancy Services for the Formulation of the 10-year Maritime Industry Development Program (MIDP). Bids received in excess of the ABC shall be automatically rejected at the opening of the financial proposals.
2. The MARINA now calls for the submission of eligibility documents for the **Formulation of the 10-year Maritime Industry Development Program (MIDP)**. The formulation of the MIDP is an essential undertaking to accelerate the integrated development of the maritime industry of the Philippines, specifically through practicable and coordinated governmental efforts on the early replacement of obsolescent and uneconomic vessels; modernization and expansion of the Philippine merchant fleet, enhancement of domestic capability for shipbuilding, repair and maintenance; and the development of reservoir of trained manpower as well as matters relating to port modernization, protection of the marine resources fisheries and other equally important sectors.

The Project aims to achieve the following objectives:

- Compliance with statutory requirement under the Maritime Industry Decree of 1974 for MARINA to formulate a 10-Year MIDP;
 - Implementation of applicable provisions of Executive Order No. 5, series of 2016, on the adoption of National Economic Development Authority (NEDA)'s *AmBisyon Natin 2040* and the *Philippine Development Plan (PDP 2017-2022)*; and,
 - Incorporation of the country's maritime-related commitments under various international agreements/conventions/protocols and codes, as may be identified and/or determined during the series of scoping workshops in the MIDP.
3. Interested consultants must submit their eligibility documents indicated in the Bid Documents to the BAC Secretariat on or before **10:00AM of JULY 31, 2017** at the **MARINA LOUNGE, 4th Floor Parkview Plaza Building, 984 Taft Avenue corner TM Kalaw, 1000 Ermita, Manila**. Applications for eligibility will be evaluated based on a non-discretionary "pass/fail" criterion.

To clarify and/or explain the requirements, terms, conditions and specifications stipulated in the Bid Documents of the said procurement project, the MARINA shall conduct a

PRE-BID CONFERENCE is on **August 14, 2017 at 10:00am**, at the MARINA LOUNGE, 4th Floor Parkview Plaza, 984 Taft Avenue corner TM Kalaw, 1000 Ermita, Manila.

4. A complete set of Bidding Documents may be acquired by interested Bidders on **July 21, 2017 to August 29, 2017** from the address above-mentioned and upon payment of the applicable fee for the Bidding Documents, pursuant to the latest Guidelines issued by the GPPB, in the amount of **Five Thousand Pesos (Php 5,000.00)**.

It may also be **downloaded free of charge** from the website of the Philippine Government Electronic Procurement System (PhilGEPS) and the website of the Procuring Entity, **provided that Bidders shall pay the applicable fee for the Bidding Documents not later than the submission of their bids.**

The BAC shall draw up the **short list of consultants/firms from those who have submitted their respective eligibility document and expressions of interest, and have been determined as eligible** in accordance with the provisions of Republic Act 9184 (R.A. No. 9184) otherwise known as the "*Government Procurement Reform Act*" and its Revised Implementing Rules and Regulations (IRR).

The BAC shall draw up the shortlist of consultants from those who have been determined as eligible in accordance with the following criteria:

CRITERIA	WEIGHT	DOCUMENTARY REQUIREMENTS
1. EDUCATIONAL REQUIREMENT	10%	<u>A. Individuals</u> 1. Curriculum Vitae 2. TOR, Certificate of Completion or Diploma 3. Certification of Completed Projects
Relevant education/academic degree(s) of person / key personnel or team members.	Bachelor's Degree : 5% Master's Degree : 7% Doctoral Degree : 10%	
2. PROFESSIONAL EXPERIENCE AND TRAINING	10%	
Relevant work experience and training related to any one or more on the following: strategic planning, community organizing, regulatory reforms or roadmapping and similar activities with <i>government institutions</i> .	7 or more NGAs : 10% 5-6 NGAs : 6% 3-4 NGAs : 4% 1-2 NGA : 2%	
3. SPECIALIZATION	80%	
a. At least five (5) years of experience relating to maritime strategic planning; project management; organizational development, modernizing regulatory reforms; and designing capacity building programs for industry; research and	40% 10 years and up: 40% More than 6 years to less than 10 years : 35%	

policy development.	5-6 years : 30%	
b. Current experience on regional or international maritime industry trends and developments, (i.e. operations of international institutions; international conventions, agreements and codes) for at least two years.	10%	
	5 or more projects: 10%	
	3 – 4 projects: 7%	
	1 - 2 projects: 4%	
3.3 Must have rendered consultancy service to any government agency performing any one of the following areas: transportation, logistics, shipping, supply chain, maritime safety and security, marine environment, and other relevant areas of the maritime industry for at least five (5) years	30%	
	10 years up: 30%	
	6-9 years : 20%	
	5 years : 10%	

The number of shortlisted consultants shall consist of three (3) to seven (7) consultants, with five (5) as the preferable number. Should only one (1) or less than the required number apply for eligibility and shortlisting, pass the eligibility check, and/or pass the minimum score required in the shortlisting, the BAC shall consider the same.

In order to be qualified for shortlisting, prospective Bidder/s must meet the minimum of each criterion and at least a total rating of 60% on all qualification requirements.

Shortlisted Consultants will be evaluated using the Quality-Cost Based Evaluation (QCBE) procedure under Republic Act (RA) No. 9184, or the Government Procurement Reform Act (GPRA), and its Revised Implementing Rules and Regulations (IRR) at 80% for the Technical Proposal and 20% for the Financial Proposal.

5. The deadline for submission of bids is **August 29, 2017 at 10:00am.**

Immediately after the deadline will be the opening of bids.

6. Bidding will be conducted through open competitive bidding procedures using non-discretionary “pass/fail” criterion as specified in the Revised IRR or RA 9184.

Bidding is restricted to Filipino citizens/sole proprietorships, cooperatives, and partnerships or organizations with at least sixty percent (60%) interest or outstanding capital stock belonging to citizens of the Philippines.

7. The MARINA shall evaluate bids using the *Quality Cost-Based Evaluation (QCBE)*. The MARINA shall indicate the weights to be allocated for the Technical and Financial Proposals. The criteria and rating system for the evaluation of bids shall be provided in the Instructions to Bidders.
8. The contract shall be completed within one (1) year.

9. The MARINA reserves the right to reject any and all bids, declare a failure of bidding, or not award the contract at any time prior to contract award in accordance with Section 41 of RA 9184 and its IRR, without thereby incurring any liability to the affected bidder or bidders.

10. For further information, please contact the BAC Secretariat:

ATTY. GERALD S. CO
Room 409, Parkview Plaza, 984 Taft Avenue corner TM Kalaw
1000 Ermita, Manila.
Tel. No. (02) 5218045

Issued on 20 July 2017.

SGD.

ATTY. MAXIMO I. BAÑARES JR.

Chairperson, Bids and Awards Committee (BAC);
and Director II, Legal Service